

The LRS Discovery Workshop: Align. Prioritize. Quantify.

How do you know you're making the right technology decisions?

You may be spending too much time and effort managing your current IT environment. Or face challenges from a new competitor. Or want to gain market share with AI, data, and customer insights. Whatever your business problem is, the LRS Discovery Workshop can help you evaluate the need for change and provide a plan for moving forward.

Our expert consultants bridge the gap between business strategy and IT consulting, providing the support that senior decision-makers need. We cover areas vital to the future of your business, including:

- Agentic AI
- FinOps
- FP&A
- Data Fabrics
- Business Process Automation
- IT Automation

We use our proven methodology and customize it to your organization's objectives. LRS engagements start with the following steps:

1. Discover

The LRS team begins with a hands-on session where we jointly review your **long-term strategies** and vision against current industry benchmarks and tech best practices. This collaborative first step allows us to identify and evaluate specific opportunities for **modern technology capabilities** that can drive your goals forward.

2. Analyze

Through a series of one-on-one meetings with your Line of Business and IT team members, our LRS consultants evaluate your technology footprint, business processes, and skills inventory, then compare them to maturity models. We identify gaps in your organization's current state and show you the capabilities and technologies needed to achieve your stated objectives.

3. Recommend

LRS prepares a roadmap document to guide your business transformation, detailing best-practice processes and the technology required to support them. The deliverable contains both an ROI and high-level implementation plan. Our final step is a joint executive presentation highlighting industry trends, enabling technologies, and the value that the plan unleashes.

LRS takes a vendor-agnostic and a consultative approach to providing recommendations. We are often able to leverage your existing investments more fully by adding new capabilities or improving the deployment of existing solutions. Our experts have over 20 years of real-world experience in Analytics, AI, and Automation, and represent the industry's leading technology vendors.

If you'd like to learn more about the Discovery Workshop and how it can help you evolve your business through digital transformation, contact us today at analytics@LRS.com.



CALL US TODAY TO FIND OUT MORE.

2401 West Monroe Street, Springfield, IL | 217-793-3800
www.LRSitsolutions.com | analytics@LRS.com

©2025 Levi, Ray & Shoup, Inc. All rights reserved. LRS is a registered trademark of Levi, Ray & Shoup, Inc. LRS with the chevron logo is a trademark of Levi, Ray & Shoup, Inc.